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# ONTARIO PROCESSING VEGETABLE GROWERS (General Fund) Financial Statements Year Ended December 31, 2014

# Gee, Lambert & Courneya LLP

# CHARTERED PROFESSIONAL ACCOUNTANTS

14361 Medway Road, P.O. Box 199, Arva, Ontario NOM 1C0 (519) 673-1421 FAX: (519) 679-8540

LARRY D. GEE. CA (1944 - 2007)

DOUGLAS W. LAMBERT **Professional Corporation** 

ROBERT G. COURNEYA, CPA, CA LLOYD R. DAVENPORT

**Professional Corporation** 

## INDEPENDENT AUDITOR'S REPORT

To the Members of Ontario Processing Vegetable Growers (General Fund)

We have audited the accompanying financial statements of Ontario Processing Vegetable Growers, (General Fund), which comprise the statement of financial position as at December 31, 2014 and the statements of revenues and expenditures, changes in net assets and cash flow for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independent Auditor's Report to the Members of Ontario Processing Vegetable Growers (continued)

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Ontario Processing Vegetable Growers, (General Fund), as at December 31, 2014 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Arva, Ontario March 19, 2015 Gee, Lambert & Courneya LLP

Chartered Professional Accountants
Licensed Public Accountants

# **ONTARIO PROCESSING VEGETABLE GROWERS**

# (General Fund)

# **Statement of Financial Position**

## December 31, 2014

	2014	2013
ASSETS		
CURRENT		
Cash	\$ 1,332,194	\$ 1,169,060
Short term investments (Note 2)	178,073	182,056
Accounts receivable	117,892	6,785,851
Due from Board funds (Note 7)	11,768	9,717
Prepaid expenses	3,436	3,436
	1,643,363	8,150,120
CAPITAL ASSETS (Note 3)	8,580	4,691
LONG TERM INVESTMENTS (Note 2)	698,240	679,440
	3 2,360,173	\$ 8,834,251
LIABILITIES AND NET ASSETS		
CURRENT		
Accounts payable and accrued liabilities (Note 4)	\$ 210,287	\$ 372,832
Demand loan - FCC	•	6,412,243
Reserve for bursaries, current portion	2,000	2,000
	212,287	6,787,075
RESERVE FOR BURSARIES	25,000	27,620
	237,287	6,814,695
NET ASSETS		
General fund	2,104,306	2,014,865
Capital assets (Note 3)	8,580	4,691
	2,112,886	2,019,558
	\$ 2,350,173	\$ 8,834,251

ON BEHALF OF THE BOARD

\_\_ Jim Poel, Chairman

Francis Dobbelaar, Vice-Chairman

# Statement of Operations Year Ended December 31, 2014

	Budget 2014	Total 2014	Total 2013
LICENSE FEES			
Tomatoes	\$ 603,560	\$ 590,907	
Green peas		,	\$ 476,50
Cucumbers	196,860	205,865	175,74
Sweet corn	110,500	118,382	92,01
Green and wax beans	75,600 51,600	97,097	94,23
Lima beans	51,600	75,175	55,32
Carrots	38,100 36,630	26,679	29,22
Pumpkins and squash		42,800	44,11
Onlons	14,790	14,344	4,55
Cauliflower	5,130	6,496	-
Red beets	•	•	3,90
		•	52
	1,132,770	1,177,745	976,14
OTHER REVENUES			
Interest and other income	23,000	27,054	23,17
Federal research and development funding	28,622	50,827	228,12
•		30,027	220,12
	51,622	77,881	251,29
EXPENSES		5	
Staff salaries, benefits, and related services	435,350	440 900	445.40
Grading expense	118,575	440,392	447,19
Board members fees and related costs	123,850	140,958	146,18
Board members travel and meeting expenses	90,000	104,909	122,20
Office expense, stationery, postage, subscriptions	·	71,971	85,37
Office rent, utilities, maintenance and	75,200	58,764	50,85
improvements	59,252	59,624	58,384
Research	58,162	80,082	267,43°
Staff travel and meeting expenses	35,000	34,582	31,89
Other conventions and meetings	24,000	29,966	28,139
Legal fees	32,000	25,815	28,350
Acreage measurement	25,420	24,321	30,006
Consulting fees	23,000	37,076	17,980
Negotiations and arbitration meetings	12,900	15,092	22,810
Membership fees	14,000	13,621	13,009
Audit fees	12,500	10,580	11,186
Annual industry conference	7,600	8,733	17,685
Public relations and promotions	2,500	1,988	2,736
Amortization	6,000	3,822	2,730 6,405
	1,155,309	1,162,296	1,387,824
VARIA (DEBIA)			
XCESS (DEFICIENCY) OF LICENSE FEES OVER EXPENSES			

# Statement of Changes in Net Assets Year Ended December 31, 2014

		General Fund	Capital Assets	2014	2013
NET ASSETS - BEGINNING OF YEAR Excess (Deficiency) of license fees	\$	2,014,865	\$ 4,691	\$ 2,019,556	\$ 2,179,944
over expenses	_	89,441	3,889	 93,330	(160,388)
NET ASSETS - END OF YEAR	\$	2,104,306	\$ 8,580	\$ 2,112,886	\$ 2,019,556

# Statement of Cash Flows Year Ended December 31, 2014

	2014	2013
OPERATING ACTIVITIES		
Excess (deficiency) of license fees over expenses Items not affecting cash:	\$ 93,330	\$ (160,388)
Amortization of capital assets	3,822	6,405
	97,152	(153,983)
Changes in non-cash working capital:		
Accounts receivable	6,667,959	3,820,180
Accounts payable and accrued liabilities	(162,544)	
Prepaid expenses  Due from Board funds		930
Due from Board funds	(2,041)	93,928
	6,503,374	2,598,771
Net cash from operating activities	6,600,526	2,444,788
NVESTING ACTIVITIES		
Purchase of capital assets	(7,712)	(1,299)
Bursaries, net	(2,620)	(1,280)
Long term Investments	(18,800)	(104,040)
Net cash used in investing activities	(29,132)	(106,719)
INANCING ACTIVITY		
Demand loan - FCC	(6,412,243)	(3,819,881)
Net cash used in financing activity	(6,412,243)	(3,819,881)
ET INCREASE (DECREASE IN CASH)	159,151	(1,481,812)
ash - beginning of year	1,351,116	2,832,928
ASH - END OF YEAR		
ASH CONSISTS OF:	<u>\$ 1,510,267</u>	\$ 1,351,116
Cash	\$ 1,332,194	\$ 1,169,060
Short term investments	178,073	182,056
		102,000
	<b>\$ 1,510,267</b>	\$ 1,351,116

# Notes to Financial Statements Year Ended December 31, 2014

#### **DESCRIPTION OF OPERATIONS**

The Ontario Processing Vegetable Growers (OPVG) is incorporated under the regulations of the Farm Products Marketing Act. OPVG was formed to represent processing vegetable growers in the three districts across Ontario. There are 13 regulated processing vegetables in the Province. OPVG is a non-profit organization under the Income Tax Act and, accordingly, is exempt from income taxes under Section 149 (1)(e) of the Income Tax Act.

OPVG employs Fund Accounting. For each fund established by legal, contractual or voluntary actions of the Board there is a self-balancing set of accounts. Elements of a fund include assets, liabilities, net assets, revenues and expenses. Fund accounting involves an accounting segregation, although not necessarily a physical segregation, of resources.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO).

#### Cash and cash equivalents

OPVG defines cash to include cash on hand, cash in the bank and short term guaranteed investment certificates with maturities or rights to redeem of less than 3 months.

#### Measurement of financial instruments

OPVG's financial instruments consist of cash, short term deposits, accounts receivable, short term investments, managed investments, and accounts payable. OPVG initially measures its financial assets and liabilities at fair value. OPVG subsequently measures all financial assets and liabilities at cost or amortized cost.

#### Revenue recognition

Licence Fees are levied by processing crop on licensed producers at a rate per delivered ton. The licensed processors collect the fees and remit to OPVG. Licence Fees are recognized as income in the fiscal year of delivery.

Interest income is recorded on an accrual basis.

Research and Development Funding from Government are recognized when the corresponding research expense has been incurred.

#### Contributions

OPVG accounts for contributions using the restricted fund method of accounting:

#### (i) Government Funding

Funding is granted for specific research. Accrual accounting is employed to account for the contributions in the contract period and to match the reported funding to the related expenditures

(continues)

# Notes to Financial Statements Year Ended December 31, 2014

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **General Fund**

The General Fund reports unrestricted resources available for the Board's general operating activities. The OPVG presents consolidated financial statements that combine all of the resources of all funds where it has an economic interest.

#### Capital assets

Capital assets are stated at cost or deemed cost less accumulated amortization. Capital assets are amortized over their estimated useful lives at the following rates and methods:

Furniture and equipment Computer equipment	5 years 3 years	straight-line method straight-line method
Leasehold improvements	5 years	straight-line method

OPVG regularly reviews its capital assets to eliminate obsolete items. Government grants are treated as a reduction of capital assets cost.

Capital assets acquired during the year but not placed into use are not amortized until they are placed into use.

### Short Term and Long Term Investments

It is OPVG's policy to hold investments to maturity. The funds are invested for income and OPVG is not attempting to make gains on short term swings in interest rates.

As at December 31, 2014, OPVG's market values are equal to carrying values and there are no impaired positions in the portfolio.

OPVG accounts for the investments at cost and accounts for income on an accrual basis.

#### Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates. The Board amkes estimates realtive to accruals for accounts receivable, accounts payable and if a reseve for collections may be required.

# Notes to Financial Statements Year Ended December 31, 2014

2.	INVESTMENTS, at cost						2014		0040
							2014		2013
	Investment cash account					\$	73	\$	56
	GIC Pacific & Western 2.11%,						•		125,000
	GIC Home Trust 1.91%, due O	ct. 7, 201	4						57,000
	GIC Mont. Trust 2.3%, due Oct	. 3, 2015	_				125,000		125,000
	GIC Home Trust 2.00%, due O	ct. 8, 201	5				26,500		•
	GIC Vancity Savings 1.70%, du	e Dec. 16	3, 2015				26,500		•
	GIC CIBC 2.54%, due Oct. 3, 2	016					125,000		125,000
	GIC CIBC 2.76%, due Mar. 22,	2017					100,400		100,400
	GIC CDN West 2.55%, due Oc						100,000		100,000
	GIC B2B 2.65%, due Aug. 7, 20						114,640		114,640
	GIC Equitable 2.91%, due Oct.	9, 2018	7 0040				114,400		114,400
	GIC Presidents Choice 2.65%, GIC National Trust 2.50%, due	Dec 48	7, 2019				125,000		•
	Sie Nauonai Trust 2.50%, que	Dec. 10,	2019				18,800		•
	Lave Asset - A and						876,313		861,496
	Less: Investments due within or	ne year					(178,073)		(182,056)
						<u>\$</u>	698,240	\$	679,440
	Market value					<u>\$</u>	880,431	\$	862,263
3.	CAPITAL ASSETS			····· <u>·</u> ····					
			_				2014		2013
			Cost	Accumula amortiza			Net book value		let book value
	Furniture and equipment	\$	37,310	\$ 31	1,872	\$	5,438	\$	150
	Computer equipment	·	32,283	•	.840	•	2,443	•	2,350
	Leasehold improvements		12,582		1,883		699		2,191
									2,101
		\$	82,175	\$ 73	3,595	\$	8,580	\$	4,691

# 4. GOVERNMENT REMITTANCES PAYABLE OTHER THAN INCOME TAX

Government remittances (other than income taxes) include, for example, federal and provincial sales taxes, payroll taxes, health taxes, and workers' safety insurance premiums. The following government remittances were payable at year end:

	2014		2013		
HST Payable Employee deductions payable EHT Payable	\$	120,203 13,332 1,641	\$	89,236 12,815 1,401	
	\$	135,176	\$	103,452	

# **ONTARIO PROCESSING VEGETABLE GROWERS**

(General Fund)

# Notes to Financial Statements Year Ended December 31, 2014

## 5. CONTRACTUAL OBLIGATIONS

OPVG is committed under the terms of an operating lease for office space to September 30, 2015. The base rate applies plus a proportionate share of common area expenses and taxes.

OPVG has a photocopy lease expiring in 2017 with payments of \$2,985 per year.

OPVG has a web portal service lease expiring August 31, 2016 with payments of \$11,940 per year.

Contractual obligation repayment schedule:

2015 2016 2017	\$	37,362 10,945 2,985
	<u>\$</u>	51,292

# Notes to Financial Statements Year Ended December 31, 2014

#### 6. FINANCIAL INSTRUMENTS

OPVG is exposed to various risks through its financial instruments. The following analysis provides a measure of OPVG's risk exposure and concentrations at the balance sheet date.

#### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. OPVG's main credit risks relate to the collection of licence fees. OPVG manages this risk by reviewing what entities are licensed, obtaining letters of credit for large amounts and the constant monitoring and evaluation of the accounts.

#### Liquidity risk

Liquidity risk is the risk that OPVG will encounter difficulty in meeting obligations associated with financial liabilities. OPVG is exposed to this risk mainly in respect of its accounts payable. OPVG expects to meet these obligations as they come due by generating sufficient cash flow from operations.

#### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk. OPVG is mainly exposed to interest rate risk.

#### Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. OPVG is not exposed to currency risk.

#### Interest rate risk

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. In seeking to minimize the risks from interest rate fluctuations, OPVG manages exposure through investing in non-risk GIC's for its investments. OPVG is exposed to interest rate risk primarily through its investments.

#### Other price risk

Other risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. OPVG is not exposed to other price risk.

# Notes to Financial Statements Year Ended December 31, 2014

## 7. DUE FROM (TO) BOARD FUNDS

	 2014	 2013
Ontario Tomato Research Institute Ontario Processing Vegetable Growers (A Trust Fund) Tomato Grading Reserve Fund Ontario Cucumber Research Institute	\$ 6,966 9,084 (3,841) (451)	\$ 4,158 7,634 (2,076)
	\$ 11,758	\$ 9,716

Transfers between boards are non-interest bearing with no set terms of repayment.

#### 8. BUDGET FIGURES

The budgeted figures are presented for comparison purposes as prepared and approved by OPVG. They have not been audited or reviewed by the auditor.

# ONTARIO PROCESSING VEGETABLE GROWERS (A Trust Fund) THE RESERVE FUND FOR PROCESSING-VEGETABLE PRODUCERS

Financial Statements
Year Ended December 31, 2014

# Gee, Lambert & Courneya LLP

#### CHARTERED PROFESSIONAL ACCOUNTANTS

244 PALL MALL ST., STE. 401, LONDON, ONTARIO NBA 5PB (519) 673-1421 FAX: (519) 679-8540

LARRY D. GEE, CA (1944 - 2007)

DOUGLAS W. LAMBERT **Professional Corporation** 

ROBERT G. COURNEYA, CPA, CA LLOYD R. DAVENPORT

**Professional Corporation** 

#### INDEPENDENT AUDITOR'S REPORT

To the Members of Ontario Processing Vegetable Growers (A Trust Fund)

We have audited the accompanying financial statements of Ontario Processing Vegetable Growers, (A Trust Fund), which comprise the statement of financial position as at December 31, 2014 and the statements of operations, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independent Auditor's Report to the Members of Ontario Processing Vegetable Growers (continued)

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Ontario Processing Vegetable Growers, (A Trust Fund), as at December 31, 2014 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

London, Ontario March 19, 2015 Gee, Lambert & Courneya LLP

CHARTERED PROFESSIONAL ACCOUNTANTS
Licensed Public Accountants

## **ONTARIO PROCESSING VEGETABLE GROWERS**

## (A Trust Fund)

# Statement of Financial Position

December	31,	2014
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		2014	 2013
ASSETS			9.2
CURRENT			2 0 1 0 1 0
Cash Accrued interest	\$ _	1,225 20,438	\$ 1,312 16,879
*		21,663	18,191
LONG TERM INVESTMENTS(Market Value - \$2,614,187-2014; \$2,636,257-2013) (Note 2)	_	2,609,217	 2,604,287
	<u>\$</u>	2,630,880	\$ 2,622,478
LIABILITIES AND NET ASSETS			
CURRENT		4 450	4 455
Accounts payable and accrued liabilities  Due to general fund	\$ _	1,479 9,084	\$ 1,450 7,634
	_	10,563	 9,084
NET ASSETS			
Restricted net assets		2,528,856	2,528,856
Unrestricted net assets		91,461	84,538
	_	2,620,317	2,613,394
	\$	2,630,880	\$ 2,622,478

ON BEHALF OF THE BOARD

Jim Poel , Chairman

Bruce Shackelton , Past-Chairman

# ONTARIO PROCESSING VEGETABLE GROWERS (A Trust Fund)

# **Statement of Operations**

		2014	2013
REVENUES Interest Gain on sale of investments	\$	75,155 27,771	\$ 64,916 <u>-</u>
		102,926	64,916
EXPENSES  Audit and accounting  Amortization of bond purchase premium		1,479 2,734	 1,450 670
	_	4,213	2,120
EXCESS OF REVENUES OVER EXPENSES	\$	98,713	\$ 62,796

# ONTARIO PROCESSING VEGETABLE GROWERS

## (A Trust Fund)

# Statement of Changes in Net Assets Year Ended December 31, 2014

		Restricted Net Assets	_	Inrestricted Net Assets	2014	2013
NET ASSETS - BEGINNING OF YEAR	\$	2,528,856	\$	84,538	\$ 2,613,394	\$ 2,691,968
Excess of revenues over expenses	_	•		98,713	 98,713	 62,796
		2,528,856		183,251	2,712,107	2,754,764
Research		•		(61,521)	(61,521)	(94,012)
Education	_	•		(30,269)	 (30,269)	 (47,358)
NET ASSETS - END OF YEAR	\$	2,528,856	\$	91,461	\$ 2,620,317	\$ 2,613,394

# **ONTARIO PROCESSING VEGETABLE GROWERS** (A Trust Fund)

# **Statement of Cash Flows** Year Ended December 31, 2014

	2014	2013
OPERATING ACTIVITIES  Excess of revenues over expenses	\$ 98,713 <b>\$</b>	62,796
Changes in non-cash working capital: Accrued interest Accounts payable	(3,559)	(405) (451)
	(3,530)	(856)
Cash flow from operating activities	95,183	61,940
INVESTING ACTIVITY  Long term investments	(4,930)	82,944
FINANCING ACTIVITIES  Research  Education  Advances from (to) members	(61,521) (30,269) 1,450	(94,012) (47,358) (2,213)
Cash flow used by financing activities	(90,340)	(143,583)
INCREASE (DECREASE) IN CASH FLOW	(87)	1,301
Cash - beginning of year	1,312	11
CASH - END OF YEAR	\$1,225 \$	1,312

# ONTARIO PROCESSING VEGETABLE GROWERS (A Trust Fund)

# Notes to Financial Statements Year Ended December 31, 2014

#### PURPOSE AND TERMS OF RESERVE FUND (FUND)

Under a 1992 agreement with the Ontario Ministry of Agriculture, Food and Rural Affairs, the Ontario Processing Vegetable Growers (OPVG) administers this fund as a separate trust. The fund capital consists of the funds available from the wind-up of the Processing-Vegetable Financial Protection Board. The terms of the agreement stipulate that the Ontario Processing Vegetable Growers shall not have access to the restricted capital and shall spend the interest only for the purposes of research, market development and education projects of benefit to the entire processing-vegetable industry.

The fund employs Fund Accounting. For each fund established by legal, contractual or voluntary actions of the association there is a self balancing set of accounts. Elements of a fund include assets, liabilities, net assets, revenues and expenses. Fund accounting involves an accounting segregation, although not necessarily a physical segregation, of resources.

#### 1. SUMMARY OF ACCOUNTING POLICIES

#### Basis of presentation

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations .

#### Financial instruments policy

The fund's financial instruments consist of cash, accounts receivable, accrued interest, accounts payable and investments. The fund initially measures its financial assets and liabilities at fair value. The fund subsequently measures all financial assets and liabilities at cost or amortized cost.

#### Revenue Recognition

The fund reports income on the accrual basis of accounting with interest income being recognized as eamed.

#### The Fund

The Fund reports resources available for the fund's general operating activities. The association presents consolidated financial statements that combine all of the resources of all funds where the OPVG has an economic interest.

(continues)

# **ONTARIO PROCESSING VEGETABLE GROWERS**

#### (A Trust Fund)

# Notes to Financial Statements Year Ended December 31, 2014

#### 1. SUMMARY OF ACCOUNTING POLICIES (continued)

#### Long Term Investments

The funds are invested for income and fund management may sell before maturity based on their judgement, however normally investments are held to maturity.

The accounting policies for the bond portfolio are:

- The bond premium (discount) paid upon purchase is amortized over the term of the bond, resulting in reported income being representative of the effective rate of interest at the time of purchase.
- The bonds are carried on the balance sheet at amortized cost and impairment is tested annually by comparing to market. A write-down to market would be recorded in the year OPVG determines the investment to be impaired.
- A current portion is not shown based on 2015 maturities since all investments are restricted and must be re-invested for income.

#### 2. LONG TERM INVESTMENTS

		2014
Corporate Guaranteed Term Deposits -maturing in 2015 - weighted average rate - 2.46%	\$	388,700
Corporate Guaranteed Term Deposits and Province of Ontario Coupon - maturing in 2016 - weighted average		
rate - 2.31%		524,265
Coporate Guaranteed Term Deposits -maturing 2017 -		·
weighted average rate - 2.75%		845,392
Corporate Guarnteed Term Deposits - maturing 2018 - weighted average rate - 2.34%		340,700
Corporate Guaranteed Term Deposits - maturing 2019 -		0.10,1.00
weighted average rate - 1.95%		510,160
	\$	2,609,217
	_	

### **ONTARIO PROCESSING VEGETABLE GROWERS**

(A Trust Fund)

# Notes to Financial Statements Year Ended December 31, 2014

#### 3. FINANCIAL INSTRUMENTS

The fund is exposed to various to various risks through its financial instruments. The following analysis provides a measure of the fund's risk exposure and concentrations at the balance sheet date.

#### **Credit Risk**

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by falling to discharge an obligation. There is some risk that the bond and interest bearing investments will not pay at redemption date, however the investments are made in high grade securities and the risk is considered low.

#### Liquidity Risk

Liquidity risk is the risk that the fund will encounter difficulty in meeting obligations associated with financial liabilities. The fund is exposed to this risk mainly in respect of its demand loan and accounts payable. The fund expects to meet these obligations as they come due by generating sufficient cash flow from operations

#### **Market Risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk. The fund is mainly exposed to interest rate risk.

#### i) Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The fund is not exposed to currency risk.

#### ii) Interest Rate

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. In seeking to minimize the risks from interest rate fluctuations, the fund manages exposure through its normal operating and financing activities. The fund is exposed to interest rate risk primarily through its investments.

#### iii) Other Price Risk

Other risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The fund is not exposed to other price risk.

#### 4. FUND MANAGEMENT

The Ontario Processing Vegetable Growers has assigned the day-to-day custody and management of the assets of the Reserve Fund to CIBC Wood Gundy. CIBC on a segregated and separate basis makes investments as authorized under the Trustee Act of the Province of Ontario and in accordance with the general investment policy stipulated by the Board.

# ONTARIO TOMATO RESEARCH INSTITUTE (Incorporated under the Agricultural and Horticultural Organizations Act) Financial Statements Year Ended December 31, 2014

# Gee, Lambert & Courneya LLP

#### CHARTERED PROFESSIONAL ACCOUNTANTS

244 PALL MALL ST., STE. 401, LONDON, ONTARIO NSA 5P6 (519) 673-1421 FAX: (519) 679-8540

LARRY D. GEE, CA (1944 - 2007)

DOUGLAS W. LAMBERT **Professional Corporation** 

ROBERT G. COURNEYA, CPA, CA LLOYD R. DAVENPORT

Professional Corporation

#### **INDEPENDENT AUDITOR'S REPORT**

To the Members of Ontario Tomato Research Institute (Incorporated under the Agricultural and Horticultural Organizations Act)

We have audited the accompanying financial statements of Ontario Tomato Research Institute, (Incorporated under the Agricultural and Horticultural Organizations Act), which comprise the statement of financial position as at December 31, 2014 and the statements of operations, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independent Auditor's Report to the Members of Ontario Tomato Research Institute (continued)

#### **Opinion**

In our opinion, the financial statements present fairly, in all material respects, the financial position of Ontario Tomato Research Institute, (Incorporated under the Agricultural and Horticultural Organizations Act), as at December 31, 2014 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Arva, Ontario March 19, 2015 Gee, Lambert & Courneya LLP

Chartered Professional Accountants Licensed Public Accountants

# (Incorporated under the Agricultural and Horticultural Organizations Act)

# Statement of Financial Position

## December 31, 2014

		2014		2013
ASSETS				
CURRENT ·				
Cash	\$	164,060	3	151,652
Accounts Receivable - Funding		1,918		17,248
	3	165,978	\$	168,898
LIABILITIES AND NET ASSETS				
CURRENT				
Accounts payable and accrued liabilities	\$	10,764	\$	51,658
Due to general fund		6,966		4,158
		17,730		55,816
NET ASSETS				
Ontario fruit & vegetable processors association		74,124		56,541
Ontario processing vegetable growers		74,124		56,541
	<del></del>	148,248		113,082
	\$	165,978	\$	168,898

ON BEHALF OF THE MEMBERS

\_ Phil Richards , OPVG

Doug Buttl, Processor Representative

# (incorporated under the Agricultural and Horticultural Organizations Act)

# **Statement of Operations**

		2014	 2013
REVENUES			
Ontario Fruit & Vegetable Processors Association levies	\$	48,583	\$ 76,708
Ontario Processing Vegetable Growers levies		48,583	76,708
Ontario Tomato Seedling Growers' Marketing Board		1,000	5,000
Funding (Note 4)		28,681	54,712
Interest income		538	 304
		127,385	 213,432
EXPENSES			
Research (Note 4)		90,763	136,804
Audit		1,010	990
Meetings and office		446	 447
	_	92,219	138,241
EXCESS OF REVENUES OVER EXPENSES	\$	35,166	\$ 75,191

# (Incorporated under the Agricultural and Horticultural Organizations Act)

# Statement of Changes in Net Assets

	1	ario Fruit & Vegetable Processors Association	i	Ontario Processing Vegetable Growers	2014	 2013
NET ASSETS - BEGINNING OF YEAR (Note 4) Excess of revenues over expenses	\$	56,541 17,583	\$	56,541 17,583	\$ 113,082 35,166	\$ 37,891 75,191
NET ASSETS - END OF YEAR	\$	74,124	\$	74,124	\$ 148,248	\$ 113,082

# (incorporated under the Agricultural and Horticultural Organizations Act)

#### **Statement of Cash Flows**

	2014	2013
OPERATING ACTIVITIES		
Excess of revenues over expenses	\$ 35,166	<b>\$</b> 75,191
Changes in non-cash working capital:		
Accounts Receivable - Funding	15,328	68,922
Accounts payable and accrued liabilities	(40,894)	45,254
	(25,566)	114,176
Cash flow from operating activities	9,600	189,367
FINANCING ACTIVITY		
Advances from (to) General Fund	2,808	(91,716)
INCREASE IN CASH FLOW	12,408	97,651
Cash - beginning of year	151,652	54,001
CASH - END OF YEAR	\$ 164,060	\$ 151,652

# (Incorporated under the Agricultural and Horticultural Organizations Act)

## **Notes to Financial Statements**

#### Year Ended December 31, 2014

#### **DESCRIPTION OF BUSINESS**

The Institute is a not-for-profit entity that conducts research on behalf of the Ontario tomato growers and processors. The net receipts over disbursements earned by this entity are restricted special purpose funds.

#### 1. SUMMARY OF ACCOUNTING POLICIES

#### Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations .

#### Financial instruments policy

Ontario Tomato Research Institute (OTRI) financial instruments consist of cash, accounts receivable, accounts payable and accrued liabilities. OTRI initially measures its financial assets and liabilities at fair value. OTRI subsequently measures all financial assets and liabilities at cost or amortized cost.

#### **Revenue Recognition**

OF&VPA pays current levies based on prior year contract tons of member processors @ .10 (2013 - .15). OPVG matches the amount.

Funding revenues are recognized when the corresponding research expense has been incurred.

Interest income is recorded on an accrual basis.

#### Contributions

The restricted fund accounts for contributions using the restricted fund method of reporting:

#### (i) Government Funding

Funding is granted for specific research. It is accounted for in the fund in accordance with the contact terms. Accrual accounting is employed and results in a matching of funding to similar expenditures in the year.

#### (ii) Levies

OPVG and OF&VPA contribute equally to levies. The amount is based on delivered tons at rates determined annually by the Board of Directors.

#### (iii) Ontario Tomato Seedling Growers' Marketing Board

The Seedling Growers contribute annually to the research projects.

#### The Fund

The Fund reports resources available for the fund's general operating activities. The association presents consolidated financial statements that combine all of the resources of all funds where the OPVG has an economic interest

(continues)

# (Incorporated under the Agricultural and Horticultural Organizations Act) Notes to Financial Statements

# Year Ended December 31, 2014

# 1. SUMMARY OF ACCOUNTING POLICIES (continued)

#### Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. The fund estimates at year end certain receivables and payables.

#### 2. GOVERNMENT REMITTANCES PAYABLE OTHER THAN INCOME TAX

Government remittances (other than income taxes) include, for example, federal and provincial sales taxes, payroll taxes, health taxes, and workers' safety insurance premiums. The following government remittances were payable at year end:

	2014	2013
HST Payable	\$ 2,247	\$ 5,176

# (Incorporated under the Agricultural and Horticultural Organizations Act)

### **Notes to Financial Statements**

Year Ended December 31, 2014

#### 3. FINANCIAL INSTRUMENTS

OTRI is exposed to various risks through its financial instruments. The following analysis provides a measure of OTRI's risk exposure and concentrations at the balance sheet date.

#### Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. OTRI has limited risk given receivables are from OPVG.

#### Liquidity Risk

Liquidity risk is the risk that OTRI will encounter difficulty in meeting obligations associated with financial liabilities. OTRI is exposed to this risk mainly in respect of its accounts payable. OTRI expects to meet these obligations as they come due by generating sufficient cash flow from operations.

#### **Market Risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk. OTRI is mainly exposed to interest rate risk.

#### i) Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. OTRI is not exposed to currency risk.

#### ii) Interest Rate

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. In seeking to minimize the risks from interest rate fluctuations, OTRI manages exposure through its normal operating and financing activities. OTRI is exposed to interest rate risk primarily through its investments.

#### iii) Other Price Risk

Other risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. OTRI is not exposed to other price risk.

#### 4. COMPARATIVE FIGURES

The fund has retroactively amended the reporting in 2013. A change in estimate has resulted in Revenues - Funding 2013 increasing by \$ 17,246 and Expenses - Research decreasing by \$33,382. These adjustments combined adds \$ 50,628 to the previously reported Excess of revenues.

During 2013 fiscal, the Tomato Breeding Project was initiated for a five year term at a total project cost of \$ 429.364. Federal funding for 50% was approved in 2013. The fund had accrued an estimate of its net committment that had been incurred on this project by year end. After restatement the financial statements report a net cost of 2014 - \$ 28,681 and 2013 - \$ 17,246.

# ONTARIO CUCUMBER RESEARCH COMMITTEE (A Joint Venture Fund) Financial Statements Year Ended December 31, 2014

# Gee, Lambert & Courneya LLP

#### CHARTERED PROFESSIONAL ACCOUNTANTS

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LARRY D. GEE, CA (1944 - 2007)

DOUGLAS W. LAMBERT Professional Corporation

ROBERT G. COURNEYA, CPA, CA LLOYD R. DAVENPORT

**Professional Corporation** 

#### INDEPENDENT AUDITOR'S REPORT

To the Members of Ontario Cucumber Research Committee (A Joint Venture Fund)

We have audited the accompanying financial statements of Ontario Cucumber Research Committee. (A Joint Venture Fund), which comprise the statement of financial position as at December 31, 2014 and the statements of operations, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fall presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independent Auditor's Report to the Members of Ontario Cucumber Research Committee (continued)

### **Opinion**

In our opinion, the financial statements present fairly, in all material respects, the financial position of Ontario Cucumber Research Committee, (A Joint Venture Fund), as at December 31, 2014 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Arva, Ontario March 19, 2015 Gee, Lambert & Courneya LLP

Chartered Professional Accountants
Licensed Public Accountants

### (A Joint Venture Fund)

### **Statement of Financial Position**

Decem	ber 31,	2014
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		2014	2013
ASSETS			
CURRENT			
Cash Due from board	\$	37,284 451	\$ 52,456
	<u>\$</u>	37,735	\$ 52,456
LIABILITIES AND NET ASSETS			
CURRENT			
Accounts payable and accrued liabilities	\$	470	\$ 4,462
NET ASSETS			
Ontario fruit & vegetable processors association		18,633	23,997
Ontario processing vegetable growers		18,632	 23,997
		37,265	 47,994
	\$	37,735	\$ 52,456

\_ John Lugtigheid, Chairman

See notes to financial statements - 37 -

### (A Joint Venture Fund)

### **Statement of Operations**

### Year Ended December 31, 2014

	2014		2013
REVENUES Ontario Fruit & Vegetable Processors Association levies Ontario Processing Vegetable Growers levies Interest income	\$ 12,938 12,938 172	\$	13,417 13,417 273
	 26,048		27,107
Research Audit	 36,308 469	<del>.</del>	36,750 461
	 36,777		37,211
DEFICIENCY OF REVENUES OVER EXPENSES	\$ (10,729)	\$	(10,104)

### (A Joint Venture Fund)

### Statement of Changes in Net Assets Year Ended December 31, 2014

	Or	ntario Fruit & Vegetable Processors Association	Ontario Processing Vegetable Growers	2014	2013
NET ASSETS - BEGINNING OF YEAR Deficiency of revenues over expenses	\$	23,997 \$	23,997	\$ 47,994 (10,729)	\$ 58,098 
NET ASSETS - END OF YEAR	\$	18,633 \$	18,632	\$ 37,265	\$ 47,994

## ONTARIO CUCUMBER RESEARCH COMMITTEE (A Joint Venture Fund)

### **Statement of Cash Flows**

### Year Ended December 31, 2014

	2014	2013
OPERATING ACTIVITIES		
Deficiency of revenues over expenses Change in non-cash working capital:	\$ (10,729)	\$ (10,104)
Accounts payable and accrued liabilities	(3,992)	4,010
Cash flow used by operating activities	(14,721)	(6,094)
FINANCING ACTIVITY Due from board	(451)	•
DECREASE IN CASH FLOW	(15,172)	(6,094)
Cash - beginning of year	52,456	58,550
CASH - END OF YEAR	\$ 37,284	\$ 52,456

### (A Joint Venture Fund)

### Notes to Financial Statements

Year Ended December 31, 2014

### **DESCRIPTION OF BUSINESS**

The Ontario Cucumber Research Committee (OCRI) is a not-for-profit entity that conducts research on behalf of the Ontario cucumber growers and processors.

### 1. SUMMARY OF ACCOUNTING POLICIES

### Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations .

### Financial instruments policy

OCRI's financial instruments consist of cash, accounts receivable, accounts payable and accrued liabilities. OCRI Initially measures its financial assets and liabilities at fair value. OCRI subsequently measures all financial assets and liabilities at cost or amortized cost.

### Revenue Recognition

The OF&VPA pays current levies based on prior year delivered tons @ .50 (2013 - .50). The calculation excludes # 4 grade and machine harvest. The OPVG matches the amount.

Interest income is recorded on an accrual basis.

### Contributions

The restricted fund accounts for contributions using the restricted fund method of accounting :

### (i) Government Funding

Funding is granted for specific research. It is accounted for in the fund in accordance with the contact terms. Accrual accounting is employed and results in a matching of funding to similar expenditures in the year.

### (ii) Levies

OPVG and OF&VPA contribute equally to levies. The amount is based on delivered tons at rates determined annually by the Board of Directors.

### (iii) Ontario Tomato Seedling Growers' Marketing Board

The Seedling Growers contribute annually to the research projects.

### The Fund

The Fund reports resources available for the fund's general operating activities. The association presents consolidated financial statements that combine all of the resources of all funds where the OPVG has an economic interest.

(continues)

(A Joint Venture Fund)
Notes to Financial Statements

Year Ended December 31, 2014

### 1. SUMMARY OF ACCOUNTING POLICIES (continued)

### Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. There are no known uncertanties at this time.

### 2. FINANCIAL INSTRUMENTS

OCRI is exposed to various risks through its financial instruments. The following analysis provides a measure of OCRI's risk exposure and concentrations at the balance sheet date.

### **Credit Risk**

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. OCRI is not exposed to credit risk.

### Liquidity Risk

Liquidity risk is the risk that OCRI will encounter difficulty in meeting obligations associated with financial liabilities. OCRI is exposed to this risk mainly in respect of its accounts payables. OCRI expects to meet these obligations as they come due by generating sufficient cash flow from operations.

### Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk. OCRI is mainly exposed to interest rate risk.

### i) Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. OCRI is not exposed to currency risk.

### ii) Interest Rate

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. In seeking to minimize the risks from interest rate fluctuations, OCRI manages exposure through its normal operating and financing activities. OCRI is exposed to interest rate risk primarily through its investments.

### iii) Other Price Risk

Other risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. OCRI is not exposed to other price risk.

# ONTARIO PROCESSING VEGETABLE GROWERS Consolidated Financial Statements Year Ended December 31, 2014

### Gee, Lambert & Courneya LLP

### CHARTERED PROFESSIONAL ACCOUNTANTS

14361 Medway Road, P.O. Box 199, Arva, Ontario NOM 1CO (519) 673-1421 FAX: (519) 679-8540

LARRY D. GEE, CA (1944 - 2007)

DOUGLAS W. LAMBERT **Professional Corporation** 

ROBERT G. COURNEYA, CPA, CA LLOYD R. DAVENPORT

Professional Corporation

### INDEPENDENT AUDITOR'S REPORT

### To the Members of Ontario Processing Vegetable Growers

We have audited the accompanying consolidated financial statements of Ontario Processing Vegetable Growers, which comprise the consolidated statement of financial position as at December 31, 2014 and the consolidated statements of operations, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independent Auditor's Report to the Members of Ontario Processing Vegetable Growers (continued)

### **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Ontario Processing Vegetable Growers as at December 31, 2014 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Arva, Ontario March 19, 2015 Gee, Lambert & Courneya LLP

Chartered Professional Accountants
Licensed Public Accountants

ONTARIO PROCESSING VEGETABLE GROWERS
Consolidated Statement of Financial Position
December 31, 2014

	OPVG (General Fund) 2014	OPVG (Trust Fund) 2014	80	OTR 2014	00Ri 2014		Tomato Grading 2014	interfund- efimination 2014	OF&VPA Shart of Funds -Note 7 2014	5 5	100 100 100 100 100 100 100 100 100 100		Total 2013
ASSETS											:		
Cash Short-term investments Accounts receivable	\$ 1,332,194 178,073	\$ 1,225	•	164,080	\$ 37,284	*	49,507	• •	\$ (125,428) (61,423)	888	1,468,844 229,486	••	1,298,315
Due from (to) related board Prepaid expenses	11,758	(8,084)		(8,966)	, ∢,	451	3,842	• • •	= <u>F</u>	(ace)	1,338	õ	26.19
	1,643,353	12,579	-	159,012	37,735	2	156,195		(178,471)	[3]	1,812,403	8	8.346.864
CAPITAL ASSETS (Note 2)	8,580	•			•		4,400	•	72	(2,200)	10,730	ŗ	8,358
MANAGED INVESTMENTS (Note 3)	698,240	2,609,217									3,307,467	č	3,283,727
	\$ 2,350,173	2,350,173 \$ 2,621,796		159,012 \$		2	37,735 \$ 160,595		\$ (178.6	171	\$ (178,671) \$ 6,180,640 \$ 11,639,069	\$ 11,	839,069

See accompanying notes

ONTARIO PROCESSING VEGETABLE GROWERS
Consolidated Statement of Financial Position

December 31, 2014

	OPVG (General Fund) 2014		OPVG (Trust Fund) 2014		OTR 2014		OCRI 2014	Grading 2014	88-	elimination 2014	9.2	OF EVPA Strare of Funds -Hote 7 2014	Total		Total 2013
LIABILITIES AND NET ASSETS CURRENT Accounts payable and accued liabilities (Note 4) Reserve for bursains	\$ 210,287	•	1,479	•	10,764	•	\$ 04		388	٠	•	\$ (118.5)	1	-	252.20
portion Demand loan -FCC	2,000											, ,			2,000
RESERVE FOR BURSARIES	212,287		1,479		10.764		470		388			(5,811)	26,000	128	6,816,775
	237,287		1,479		10,764		470		368			(5,811)	244,677		6,844,395
NET ASSETS General Fund Capital assets Restricted net assets Unrestricted net assets	2,104,306		- 2,528,856 91,461		148,248		37,265	2	160,207		ŭ		2,104,300 8,680 2,701,716	-	2,014,865 4,691 2,690,580
	2,112,886		2,620,317		148,248		37,265	3	160,207			(172,860)	4,906,063		4,794,674
	\$ 2,350,173 \$ 2,621,796	-	2,621,796		159,012	-	37,735 \$	ž	160,595 \$	٠		(178,671) \$	5 6,150,640	45	\$ 11,639,069

ON BEHALF OF THE BOARD

Jim Poel

Cheirmen

See accompanying notes

ONTARIO PROCESSING VEGETABLE GROWERS
Consolidated Statement of Operations
Year Ended December 31, 2014

	OPVG (General Fund) 2014	OPVG (Trust Fund) 2014	*	OTRI 2014	OCRI 2014	Tomato Grading 2014	Interfurd- elimination 2014	OF&VPA Share of Funds -Note 7 2014		Total 2014	Total 2013
REVENUES Licence fees Investment and other income	\$ 1,177,745 27,054	\$ .75,155	<b>%</b>	. 883	\$	. 1,468	• •	\$ (1,089)	•	1,177,746	\$ 976,143 89,280
Government research and development funding Lavies/checkoffs Gain on sale of investments	50,827	27,771	2	28,681	25,876		(61,521)	(14,341) (31,260)		66,167 31,281 27,77	255,478
	1,255,626	102,926	92	127,385	26,048	1,468	(61,521)	(46,690)		1,406,242	1,368,464
EXPENSES											
Staff salaries/directors fees Research	945,301 80,082	91.790	Q	90.763	36.308	• •	(61.521)	(32,775)		20,00	569,401 450,516
Grading expense	165,279	•	:			•				106.270	176,190
Travel and Meetings	106,553	•		•	•	310	•	(155)		106,708	117,4
Professional fees	73,471	1,479	92	1,010	<b>469</b>	389	•	(8)		76.884	8,69
Office rent and utifities	59,624	•		446	•	•	•	(22)		69,947	58.6
Office expense	58,764	•			•	•	•	•		58,764	50,852
Industry conference and other											
Meetings Membership food	53,781	•		•	•	•	•	•			
Amodization	3,021	• •		• 1	• (	, 001	• •	. 14 ART		A 200	5 C
Bond premium amortization		2,734	*	•	•	}	•			77.	670
Public relations and promotions	1,988						•	•		1,988	2,736
	1,162,296	96,003	B	92,219	36,777	3,632	(61,521)	(35,554)		730,862	1,575,787
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	\$ 83,330	\$ 6,923	53 8*	35,166	(10,729)	\$ (2,164)		\$ (11,136)	•	111,390 \$	(207,323)

See accompanying notes

See accompanying notes

	OPVG (General Fund) 2014	°	OPVG (Trust Fund) 2014		OT& 2014		oca 2014		Tomato Grading 2014	- 8	Interfund- elminetton 2014	8.9	OF EVPA Share of Funds -Note 7 2014	- **	Total 2014		Total 2013
NET ASSETS - BEGINNING OF	\$ 2,019,556 \$ 2,613	•	2,613,394	•	113,082	•	47,994	•	162,371	•	•	•	(161,724)	•	4,794,673	<b>60</b>	5,001,996
expenses over expenses over	83,330		6,923		35,166		(10,729)		(2,164)				(11,136)		111,300		(207,323)
NET ASSETS - END OF YEAR	\$ 2,112,886 \$ 2,620	•	2,620,317	•	148,248	-	37,265	-	160,207	-			(172,860)	•	4,906,063		\$ 4,794,673

# ONTARIO PROCESSING VEGETABLE GROWERS Consolidated Statement of Cash Flows Year Ended December 31, 2014

		2014		2013
OPERATING ACTIVITIES				(007.000)
Excess of revenues over expenses	\$	111,390	\$	(207,323)
Items not affecting cash: Amortization of capital assets	_	5,288		7,872
		116,678		(199,451)
Changes in non-cash working capital:				
Accounts receivable		6,672,064		3,897,320
Accounts payable and accrued liabilities		(184,956)		(1,295,697) 930
Prepaid expenses Other receivables		(297)		(1,041)
Joint partner interest - Ontario Fruit & Vegetable Processors Association	-	•		(124,950)
		6,486,811		2,476,562
Net cash from operating activities	_	6,603,489		2,277,111
INVESTING ACTIVITIES				(4.000)
Purchase of capital assets		(7,710)		(1,299)
Managed Investments		(23,730) (2,620)		(21,096) (1,380)
Reserve for bursaries	_			
Net cash used in Investing activities	_	(34,060)		(23,775)
FINANCING ACTIVITY Demand loan - FCC		(6,412,243)		(3,819,881)
		(6,412,243)		(3,819,881)
Net cash used in financing activity				
NET INCREASE (DECREASE) IN CASH		157,186		(1,566,545)
Cash - beginning of year	_	1,531,154		3,097,699
CASH - END OF YEAR	<u>\$</u>	1,688,340	\$	1,531,154
CASH CONSISTS OF:	2	1,332,194	\$	1,170,386
Cash - Unrestricted	•	126,650	Ψ	127,929
Cash - Restricted Short Term Investments -		120,000		121,020
Unrestricted		178,073		182,057
Short Term Investments - Restricted		51,423		50,782
1 1990 ISING	_		04	4 504 454
	<u>\$</u>	1,688,340	3	1,531,154

### Notes to Consolidated Financial Statements Year Ended December 31, 2014

### **DESCRIPTION OF OPERATIONS**

The Ontario Processing Vegetable Growers (OPVG) is incorporated under the regulations of the Farm Products Marketing Act. OPVG was formed to represent processing vegetable growers in the three districts across Ontario. There are 13 regulated processing vegetables in the Province. OPVG is a non profit organization under the Income Tax Act and, accordingly, is exempt from income taxes under Section 149 (1)(e) of the Income Tax Act.

OPVG employs Fund Accounting. For each fund established by legal, contractual or voluntary actions of the Board there is a self balancing set of accounts. Elements of a fund include assets, liabilities, net assets, revenues and expenses. Fund accounting involves an accounting segregation, although not necessarily a physical segregation, of resources.

### 1. SUMMARY OF ACCOUNTING POLICIES

### Basis of presentation

The Consolidated financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations.

### Cash Equivalents

The organization defines cash to include cash on hand, cash in the bank and short term guaranteed investment certificates with maturities or rights to redeem of less than three months.

### Measurement of financial instruments

The organization's financial instruments consist of cash, accounts receivable, investments (short term and managed), accounts payable and accrued liabilities. The organization initially measures its financial assets and liabilities at fair value. The organization subsequently measures all financial assets and liabilities at cost or amortized cost. Estimates are required at times to account for accounts receivable and payables.

### Revenue Recognition

Licence Fees are levied by processing crop on licensed producers at a rate per delivered ton. The licensed processors collect the fees and remit to OPVG. Licence Fees are recognized as income in the fiscal year of delivery.

OPVG has incurred bond premiums (net) on the purchase of in term bonds. The premium is a factor determined by market forces. The amounts are being amortized over the remaining term of the bond.

Interest income is recorded on an accrual basis.

Levies are calculated as a factor based on delivered tons as defined in the Processor Marketing Agreements.

Research and Development Funding from the Government are recorded when there is reasonable assurance that OPVG had complied with and will continue to comply with, all the necessary conditions to obtain the grants and the corresponding research expense has been incurred.

(continues)

### Notes to Consolidated Financial Statements Year Ended December 31, 2014

### 1. SUMMARY OF ACCOUNTING POLICIES (continued)

### **Contributions**

OPVG accounts for contributions using the restricted fundl method:

### (i) Government Funding

Funding is granted for specific research. It is accounted for in the appropriate restricted fund in accordance with the contact terms. Accrual accounting is employed and results in a matching of funding to the expenditure in the year.

### (ii) Levies

OPVG and the Ontario Fruit and Vegetable Processors Association (OF&VPA) combine to equally fund projects in tomato research, cucumber research and to share the cost of the annual joint convention. The research levies are reported as income with OPVG share being eliminated upon consolidation. The cost of the annual convention is shown in expenses net of OF&VPA share.

### (iii) Bursaries

Contributions received for the purpose of funding long term bursary programs is added to the liability in the balance sheet.

### **Capital Assets**

Capital assets are recorded at cost less accumulated amortization and are amortized over their estimated useful lives at the following rates and methods.

Furniture and equipment	5 years	straight-line method
Computer equipment	3 years	straight-line method
Leasehold improvements	5 years	straight-line method

### Managed Investments

It is OPVG's policy to hold its managed investments to maturity. The funds are invested for income and OPVG is not attempting to make gains on short term swings in interest rates.

Based on the held to maturity program, the accounting policies are:

- The bond premium (discount) paid upon purchase is amortized over the term of the bond, resulting in reported income being representative of the effective rate of interest at the time of purchase.
- The bonds are carried on the balance sheet at amortized cost and impairment is tested annually by comparing to market. A write-down to market would be recorded in the year OPVG determines the investment to be impaired.
- A current portion is not shown as no investments in the General Fund mature in 2013. All investments in the Reserve Fund are restricted and must be re-invested for income. As such, the short term maturities have not been accounted for as current assets.

(continues)

# ONTARIO PROCESSING VEGETABLE GROWERS Notes to Consolidated Financial Statements Year Ended December 31, 2014

### 1. SUMMARY OF ACCOUNTING POLICIES (continued)

### **Consolidated Funds**

The purpose of the individual funds are:

General Fund - An unrestricted fund that derives the majority of its revenues from crop licence fees. The fund reports the use of resources for general operating activities.

Reserve Fund - A restricted fund. The original capital is maintained and invested for income. All resources are expended for research, market development and education projects of benefit to the entire processing vegetable industry.

Ontario Tomato Research Institute Reserve - A restricted fund. The fund conducts research on behalf of the Ontario tomato growers and processors.

Ontario Cucumber Research Committee - A restricted fund. The fund conducts research on behalf of the Ontario cucumber growers and processors.

Tornato Grading Reserve - A restricted fund. The fund acquires grading equipment and manages the tornato third party tornato grading system on behalf of growers and processors.

The OF&VPA has a 50% equity interest in the last three funds listed above. In these consolidated financials only the OPVG share is recorded as an asset.

### Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates. Accounting estimates for accruals are required in preparing these financials.

2.	CAPITAL ASSETS	 Cost	cumulated ortization	Ne	2014 It book Value	Ne	2013 It book value
	Furniture and equipment Computer equipment Leasehold improvements	\$ 91,759 32,283 12,582	\$ 84,121 29,840 11,883	\$	7,638 2,443 699	\$	3,817 2,350 2,191
	·	\$ 136,624	\$ 125,844	\$	10,780	\$	8,358

The amortization was \$5,288 for 2014 (\$7,872 for 2013)

### Notes to Consolidated Financial Statements Year Ended December 31, 2014

LO	NG TERM INVESTMENTS	2014	
		2014	_
RE	STRICTED INVESTMENTS		
	Corporate Guaranteed Term Deposits - maturing in 2015		
	- weighted average rate - 2.46%	\$ 388,70	00
	Corporate Guaranteed Term Deposits and a Province of		
	Ontario Coupon - maturing 2016 - weighted average		
	rate - 2.31%	524,26	85
	Corporate Guaranteed Term Deposits - maturing 2017 -		
	weighted average rate - 2.75%	845,39	92
	Corporate Guaranteed Term Deposits - maturing 2018 -		
	weighted average rate - 2.34%	340,70	00
	Corporate Guaranteed Term Deposits - maturing 2019 -		
	weighted average rate - 1.95%	510,16	C-040 HG
	GIC Bank of Montreal 1.27%, cashable	51,42	
	Less: Investments due within one year	(51,42	<u>23)</u>
		2,609,21	17
NO	N RESTRICTED INVESTMENTS		
	Investment cash account	7	73
	GIC Mont. Trust 2.3%, due Oct. 3, 2015	125,00	
	GIC Home Trust 2.00%, due Oct. 8, 2015	26,50	
	GIC Vancity Savings 1.70%, due Dec. 16, 2015	26,50	
	GIC CIBC 2.54%, due Oct. 3, 2016	125,00	
	GIC CIBC 2.76%, due Mar. 22, 2017	100,40	
	GIC CDN West 2.55%, due Oct. 4, 2017	100,00	
	GIC B2B 2.65%, due Aug. 7, 2018	114,64	
	GIC Equitable 2.91%, due Oct. 9, 2018	114,40	
	GIC Presidents Choice 2.65%, due Oct. 7, 2019	125,00	-
	GIC National Trust 2.50%, due Dec. 18, 2019	18,80	
	Less: Investments due within one year	(178,07	
		698,24	10
Tot	al long term investments	\$ 3,307,45	 !7

### 4. GOVERNMENT REMITTANCES PAYABLE OTHER THAN INCOME TAX

Government remittances (other than income taxes) include, for example, federal and provincial sales taxes, payroll taxes, health taxes, and workers' safety insurance premiums. The following government remittances were payable at year end:

		2014	2013
HST Payable Employee deductions payable EHT Payable	\$	121,327 13,332 1,641	\$ 94,412 12,815 1,401
	<u>\$</u>	136,300	\$ 108,628

### Notes to Consolidated Financial Statements Year Ended December 31, 2014

### 5. CONTRACTUAL OBLIGATIONS

OPVG is committed under the terms of an operating lease for office space to September 30, 2015. The base rate applies plus a proportionate share of common area expenses and taxes.

OPVG has a photocopy lease expiring in 2017 with payment of \$2,985 per year.

OPVG has a web portal service lease expiring August 31, 2016 with payments of \$11,940 per year.

Contractual obligation repayment schedule:

2015 2016 2017	\$	37,362 10,945 2,985
	<u> </u>	51.292

### Notes to Consolidated Financial Statements Year Ended December 31, 2014

### 6. FINANCIAL INSTRUMENTS

The organization is exposed to various risks through its financial instruments. The following analysis provides a measure of the organization's risk exposure and concentrations at the balance sheet date.

### Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by falling to discharge an obligation. The organization's main credit risks relate to the collection of licence fees. The organization manages this risk by reviewing what entities are licensed, obtaining letters of credit for large amounts and the constant monitoring and evaluation of the accounts.

### Liquidity Risk

Liquidity risk is the risk that the organization will encounter difficulty in meeting obligations associated with financial liabilities. The organization is exposed to this risk mainly in respect of its accounts payable. The organization expects to meet these obligations as they come due by generating sufficient cash flow from operations.

### **Market Risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk. The organization is mainly exposed to interest rate risk.

### i) Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The organization is not exposed to currency risk.

### ii) Interest Rate

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. In seeking to minimize the risks from interest rate fluctuations, the organization manages exposure through investing in non-risk GIC's for its investments. The organization is exposed to interest rate risk primarily through its investments.

### iii) Other Price Risk

Other risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The organization is not exposed to other price risk.

### 7. CHANGE IN ACCOUNTING POLICY

Starting in 2014 and retrocatively applied to 2013, the Board has changed the method of accounting for the OF&VPA equity interest in three funds. OTRI, OCRI and the Grading Reserve are affected at consolidation. Prior to the change the total assets were being recorded with a corresponding liability to the processor organization. Currently under the new policy only 50% of the assets are consolidated. In 2014 the total assets and liabilities are reduced by \$ 198,581 ( 2013 - \$ 181,349).

# ONTARIO PROCESSING VEGETABLE GROWERS Notes to Consolidated Financial Statements Year Ended December 31, 2014

### 8. COMPARATIVE FIGURES

The 2013 consolidated accounts have been restaed. A change in estimate in the OTRI fund has resulted in Funding being increased by \$ \$8,623 and Research being decreased by \$ 16,691. The Deficiency of Revenues over Expenses previously reported as \$232,637 has been restated to 207.323, being a change of \$ 25,314.

# 2014 CASH FLOW ANALYSIS

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Revenue	\$25,691	\$5,684	869\$	\$1,223,553	\$1,255,626
Expenses	\$294,344	\$217,668	\$234,524	\$415,760	\$1,162,296
Cash Requirements	\$268,653	\$211,984	\$233,826	(\$807,793)	(\$93,330)

significant expenditures occur in the first three quarters annually. It is necessary therefore to maintain a cash balance at December 31st to meet the cash requirements of the first three The major portion of the board's annual revenue is received in the 4th Quarter whereas Note: