



**Ontario Processing
Vegetable Growers**



2022 Resolutions Response

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CHAIR'S MESSAGE

Dear District Representatives and Growers,

On behalf of the OPVG Board, thank you for participating in the Resolution process. Your efforts in helping to provide guidance and direction to the Board provides a valuable means for the OPVG Board to capture your input and is appreciated.

This Resolutions Response report contains the actions taken and planned with respect to each Resolution. Please review the noted responses from the Board. Should you have any questions, please contact your District representative or the Board office.

Regards,



**RESOLUTIONS FROM GROWER
BUSINESS SESSION HELD MARCH 30, 2022
FOR THE YEAR ENDING 2021**

Resolution 21-01	<p>WHEREAS Processing Cucumber production in South-Western Ontario is relying more heavily on hourly paid off-shore and local labour, and</p> <p>WHEREAS input costs relating to Cucumber production have increased dramatically & will increase by approximately 50% in the upcoming year</p> <p>BE IT RESOLVED that the OPVG negotiate with Agricornp on behalf of the Ontario Processing Cucumber growers to enable growers to insure 100% of their contracted tonnage and no longer be pro-rated to a 50% share.</p>	CARRIED
Report	<p>OPVG provided data to Agricornp for analysis. Agricornp is currently reviewing this information and will advise.</p>	
Resolution 21-02	<p>WHEREAS the OPVG and its negotiating committees rely on accurate reporting of grower acreages for yield and profitability calculations, and</p> <p>WHEREAS variances were noted in the 2022 crop negotiations and historical data,</p> <p>BE IT RESOLVED that the OPVG explore and draft an RFP alongside HBI for third-party acreage measurements under a 50/50 cost share platform.</p>	CARRIED
Report	<p>For the 2022 crop year, OPVG requested that HBI provide acreage maps to the growers for their approval and sign-off. These were subsequently forwarded to the OPVG office for reference.</p>	

**Resolution
21-03**

WHEREAS the OPVG and its growers annually nominate negotiating committees whose personnel are known to change year over year, and

CARRIED

WHEREAS the committees rely on confidential, timely, and specific data to fulfill their roles and best represent the growers,

BE IT RESOLVED that the OPVG create a temporary special committee to review all crop negotiations with the objective of identifying key data and documents required by the committees each year, to establish negotiation debriefs each year post settlement, and to create a legacy shared file for all crops negotiated to document and store critical negotiation data.

REPORT

OPVG and Bonduelle held an initial meeting in June to identify the benchmarks that would assist in improving the negotiation process. A second meeting is pending once further information from Bonduelle is received.

As well, OPVG has engaged the services of an independent third party to assist in reviewing benchmark parameters.

**Resolution
21-04**

WHEREAS arbitration is not part of all the tomato process/grower agreements,

LOST

BE IT RESOLVED that if any arbitration is needed to settle a contract, only the grower for that processor pays the cost.

**Resolution
21-05**

WHEREAS license fees were down by more than 10% in 2021 due to lower yields, and

LOST

WHEREAS OPVG still had \$57,000 surplus in 2021,

BE IT RESOLVED the OPVG reduce the check off for 2021 by 2%.

