

Ontario Processing Vegetable Growers

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NEWSLETTER

Nº 5 - 2003

March 28, 2003

TOMATO CONTRACTING

Growers are reminded that this year's Agreement has been revised to reflect the requirement for all growers to provide field location maps to their processor at the time of contracting in order to better manage costs associated with acreage measurement. Growers should also be aware that this year's Form 3 has been amended to include the grower's total transplant order. This is very important as each grower's crop insurance coverage for replant insurance will be based on this number. Further details will be provided at the tomato grower meeting scheduled for Tuesday, April 8th at 1:30 p.m. at the Wheels Inn in Chatham.

PEPPER NEGOTIATIONS

Negotiations on banana peppers with Bick's resulted in agreement as follows:

| Minimum Price For Each Ton: | 2002 | 2003 |
|--------------------------------------|-------------|-------------|
| Banana Type Peppers: Hot: | \$351.50 | \$357.75 |
| Sweet: | \$351.50 | \$357.75 |

CAULIFLOWER NEGOTIATIONS

Agreement was reached March 19th with Strathroy Foods Ltd. and Omstead Foods Ltd. in tied cauliflower and Omstead Foods on untied cauliflower.

Prices per ton are outlined as follows:

| | | 2002 | 2003 |
|---------------|-------------------|--------------|--------------|
| Tied | Grade No. 1 | \$415.65/Ton | \$427.00/Ton |
| | Grade No. 2 | \$198.11/Ton | \$202.00/Ton |
| Untied | Grade No. 1 | \$345.24/Ton | \$354.67/Ton |
| | Grade No. 2 | \$151.61/Ton | \$154.59/Ton |

BEET NEGOTIATIONS

Agreement was reached with Kraft Canada Inc. There is no change in price or contract provisions for 2003. Prices per ton are outlined below:

| Grade Sizes | | 2003 |
|--------------------|-----------|-------------|
| 1" to 1 1/4" | Nº 1 | \$219.00 |
| 1" 1/4" to 1 3/4" | Nº 2 | \$148.00 |
| 1 3/4" to 2 1/2" | Nº 3 | \$102.00 |
| 2 1/2" to 3 3/4" | Nº 4 | \$44.00 |
| Over 3 3/4" | Over Size | \$44.00 |

GREEN & WAX BEAN NEGOTIATIONS

Agreement was reached with Strathroy Foods Ltd. for green & wax beans on March 21st. The Agreement is structured differently than in previous years. To begin, varieties are categorized into two types; "small whole" and "all others". Small whole beans are paid for according to the price schedule contained in clause 1 (a). All others are paid for on the basis of end use, as set out in clause 1(b).

Prices are outlined as follows:

| | | | |
|---|-----------|----------------------|--------------------|
| 1 (a) Small Whole Beans: | | Price Per Ton | |
| - the first 2.0 ton/acre | | \$195.00 | |
| - all tons between 2.0 and 3.0 ton/acre | | \$156.00 | |
| - each ton over 3.0 ton/acre | | \$102.00 | |
| 1 (b) All Other Varieties: | | Whole End Use | Cut End Use |
| - the first 2.5 ton/acre | \$168/ton | \$150/ton | |
| - all tons between 2.5 and 4.0 ton/acre | \$123/ton | \$108/ton | |
| - each ton over 4.0 ton/acre | \$100/ton | \$84/ton | |

Note also that processors are now responsible for all costs related to the supply and application of all insecticides and fungicides [clause 4 (a)]. Growers who wish to do their own spraying must obtain approval from your processor. Where the processor agrees, growers will receive reimbursement for this service based on the processors custom application cost. Other changes of note include the reporting of contract and harvest information on the basis of end use [clause 17 (d)] and the addition of a dispute resolution clause [clause 13 (c)].

SQUASH NEGOTIATIONS

Agreement was reached on butternut squash at the same price as 2002 - \$95.50 bulk price per ton.

LIMA BEAN NEGOTIATIONS

Agreement was reached on lima beans at a price of \$461.50 per ton compared to \$474.00 per ton last year. Note however that as agreed to in green and wax beans, processors are now responsible for the cost of supply and application of all insecticides and fungicides.

NISA GROSS-UP VALUES - 2002 STABILIZATION YEAR

As in previous years, gross-ups of certain costs are permitted as follows:

| | SEED | SPRAY | HARVESTING | '02 LICENCE FEES | TOTAL |
|---------------------------|----------|---------|------------|------------------|-----------|
| SWEET CORN | \$ 5.78 | \$ 3.40 | \$ 9.42 | \$ 0.80 | \$ 19.40 |
| GREEN & WAX BEANS | \$ 36.30 | \$ 3.35 | \$ 39.14 | \$ 2.01 | \$ 80.80 |
| GREEN PEAS - POD STRIPPER | \$ 71.50 | -- | \$ 91.67 | \$ 3.26 | \$ 166.43 |
| LIMA BEANS | \$ 46.20 | -- | \$ 92.70 | \$ 5.20 | \$ 144.10 |
| TOMATOES | -- | -- | -- | \$ 1.48 | \$ 1.48 |
| CUCUMBERS | -- | -- | -- | \$ 2.50 | \$ 2.50 |
| CARROTS | -- | -- | -- | \$ 0.86 | \$ 0.86 |
| PEPPERS | -- | -- | -- | \$ 2.49 | \$ 2.49 |
| BEETS | -- | -- | -- | \$ 2.00 | \$ 2.00 |
| SQUASH | -- | -- | -- | \$ 0.76 | \$ 0.76 |
| CABBAGE | -- | -- | -- | \$ 0.61 | \$ 0.61 |
| CAULIFLOWER | -- | -- | -- | \$ 3.74 | \$ 3.74 |
| PUMPKIN | -- | -- | -- | \$ 0.73 | \$ 0.73 |

All Values Are Per Ton, Net of G.S.T.

If you require further information, you can contact NISA directly at 1-800-665-6472. The deadline for NISA deposits and withdrawals is December 31st.

The non-penalty application deadline for the 2002 stabilization year is June 15th, 2003, for individuals and June 30th, 2003 for corporations and co-operatives. The final application deadline for both individuals and corporations and co-operatives, subject to a reduction in deposit entitlements is December 31st, 2003.

ACCENT LABEL EXPANDED

The following sweet corn varieties have been added to the ACCENT label:

GSS 9299
LEGACY
MARVEL
GG 445
CNS 710R

Our thanks to Darren Robinson at Ridgetown for his work on this URMULE.

Bounty of the County Show

Tuesday, April 15th, 2003

10:00 a.m. to 7:00 p.m.

Ciociaro Club - 3745 North Talbot Road, Oldcastle

For more information contact:

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