

Ontario Processing Vegetable Growers

435 Consortium Court, London, Ontario N6E 2S8 Tel.: (519) 681-1875 Fax: (519) 685-5719
Web Site: www.ovgmb.org E-mail: ovgmb@ovgmb.org

NEWSLETTER

Nº 3 - 2002

March 7, 2002

TOMATO NEGOTIATIONS

Agreement was reached on March 1st with H.J. Heinz Company of Canada Ltd., Kraft Canada Inc. and Sun-Brite Canning Ltd. on 2002 prices for tomatoes for processing as follows:

Tomatoes for paste	+5%
Tomatoes for whole peel	+3%
Tomatoes for Juice	+2%

Additional contract changes included:

Transplant Prices:

	2001		2002	
	<u>O.P.</u>	<u>Hybrid</u>	<u>O.P.</u>	<u>Hybrid</u>
200 Cell Trays	\$29.75	N/A	\$32.50	--
288 Cell Trays	\$24.75	\$29.25	\$27.25	\$31.75
406 Cell Trays	\$21.00	\$25.00	\$23.25	\$27.25
512 Cell Trays (Southern)	\$24.75	\$29.25	\$27.25	\$31.75

Revised Quota Clause:

9. (a) The minimum weekly quota (percentage of contract tonnage delivered) shall be determined by the processors overall company target yield (contract tonnage ÷ acres measured by the independent service provider) in accordance with the following schedule:

2001		2002	
<u>Target Yield</u>	<u>Quota/Week</u>	<u>Target Yield</u>	<u>Quota/Week</u>
≤ 32.0 Tons/Acre	16.0%	≤ 32.0 Tons/Acre	16.0%
32.1 to 33.0 Tons/Acre	15.8%	32.1 to 34.0 Tons/Acre	15.5%
33.1 to 34.0 Tons/Acre	15.6%	34.1 to 36.0 Tons/Acre	15.0%
34.1 to 35.0 Tons/Acre	15.4%	36.1 to 37.0 Tons/Acre	14.5%
35.1 to 36.0 Tons/Acre	15.2%	>37.1+ Tons/Acre	14.0%
>36.0+ Tons/Acre	15.0%		

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TOMATO NEGOTIATIONS (continued)

REVISED GRADE STANDARDS: Tare Factors - Option 9:

2001

1. (b) Category	Tolerance	Reject Point	Tare Penalty
2. Insects and/or excrement	1%	over 1%	0-1% x 1 2+% x 2
3. Undercolour (i) grass green	4%	over 4%	0-2% x 0 3+% x 1
4. Other defects	7%	over 7%	0-7% x 1 8+% x 2

2002 - Insect Tare Removed.

1. (b) Category	Tolerance	Reject Point	Tare Penalty
2. Undercolour (i) grass green	4%	over 4%	0-3% x 0 4+% x 1
3. (a) Other defects	7%	over 7%	x 1
(b) Blossom end rot	4%	over 4%	x 1

A load is rejectable if the combination of Blossom End Rot and Other Defects exceeds 7%.

REVISED GRADE STANDARDS: Tare Factors - All Options:

Insects and/or excrement has been eliminated from the grade standards as a separate category and will now be scored under other defects.

TOMATO NEGOTIATIONS (continued)

2002 Salvage Benefit

1. Requirement that total harvested yield be less than Crop Insurance guarantee has been removed.
2. Salvage Benefit per harvested ton amended as follows:

Defect Level of Fruit with Yield	Salvage Benefit/ Harvested Ton
10 %	\$ 2.00/ton
15 %	\$ 4.00/ton
20 %	\$ 6.00/ton
>25 %	\$ 8.00/ton
30 %	\$ 10.00/ton
>35 %	\$ 12.00/ton

3. Clause 14 (g) in 2002 Agreement amended as follows:
 14. (g) Where the incidence of blossom end-rot in any field (or in any area of a field greater than 3 acres) exceeds 20% by fruit count as determined by a Crop Insurance Representative, the processor may reject the acreage in question.

PEPPERS

Agreement was reached with Omstead Foods Limited for the 2002 crop of peppers for processing at approximately a 2.25% increase over last year's prices:

	<u>2001</u>	<u>2002</u>
	~ Price Per Ton ~	
Green Bell Type Peppers	\$278.00	\$284.00
Red Bell Type Peppers	\$378.00	\$386.50
Multicoloured Bell Type Peppers	\$247.00	\$253.00

The price for plants remains unchanged at \$24/m for 288 cell trays and \$34/m for 200 size trays.

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CARROTS

Agreement was reached with Campbell Soup Company Ltd., Cobi Foods Inc., Omstead Foods Limited and Strathroy Foods Limited on the prices for the 2002 crop of carrots for processing at a 2.25% increase over last year's prices. Prices are listed below:

<u>DATE</u>	2001			2002		
	(OPT. 1) DICER \$/Ton	(OPT. 2) SLICER \$/Ton	OVERSIZE SLICER \$/Ton	(OPT. 1) DICER \$/Ton	(OPT. 2) SLICER \$/Ton	OVERSIZE SLICER \$/Ton
(a) June 24 - July 26	\$ 122.04	\$ 133.71	\$ 118.33	\$ 124.79	\$ 136.72	\$ 120.99
(b) July 27 - August 2	\$ 115.67	\$ 128.41	\$ 111.97	\$ 118.27	\$ 131.30	\$ 114.49
(c) August 3 - August 9	\$ 98.70	\$ 110.36	\$ 94.98	\$ 100.92	\$ 112.84	\$ 97.12
(d) August 10 - August 16	\$ 94.46	\$ 106.12	\$ 90.74	\$ 96.59	\$ 108.51	\$ 92.78
(e) August 17 - August 23	\$ 84.89	\$ 96.58	\$ 81.19	\$ 86.80	\$ 98.75	\$ 83.02
(f) August 24 - August 30	\$ 84.89	\$ 96.58	\$ 81.19	\$ 86.80	\$ 98.75	\$ 83.02
(g) August 31 - November 5	\$ 76.41	\$ 89.14	\$ 72.70	\$ 78.13	\$ 91.15	\$ 74.34
(h) November 6 - November 15	\$ 80.65	\$ 94.46	\$ 76.94	\$ 82.46	\$ 96.59	\$ 78.67
(i) November 16 - June 23	\$ 84.89	\$ 98.70	\$ 81.19	\$ 86.80	\$ 100.92	\$ 83.02