

# Ontario Processing Vegetable Growers

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## NEWSLETTER

**Nº 1 - 2002**

**February 20, 2002**

### **GREEN PEA AGREEMENT**

Agreement has been reached in first round green pea negotiations with Kraft, Family Tradition, Strathroy and Omstead. All tenderometer categories have increased in price by 2.25%. The mini pea premium dropped from 10% to 9.5%. However, the 3,000 pound per acre cap on the premium has been removed. As such, all mini production will receive the 9.5% premium. The definition of a mini remains the same as in previous years; that being all varieties having a sieve size index of 2.1 or less as per seed company catalogue. This includes such varieties as Dinos, Mini 381's and 382's, Nitro, Paso, Citadel, Micro, Calibra and Celeb. This list is not meant to be exhaustive. Check with your processor to confirm the status of the variety you are planting.

Other changes of note include an increase in the price of seed from 64 to 66 cents per pound for overplant situations.

### **2002 CUCUMBER NEGOTIATIONS**

Cucumber negotiations with Bick's and Strub's concluded Monday with the parties unable to reach agreement on price. The final offers of each party are as set out below:

Grower Offer

Processor Offer

Price +2%

Price +1%

The final offer of both parties contained an increase in the price of seed to \$1.73/1000 up from \$1.66/1000 in 2001.

### **2002 BOARD OF DIRECTORS**

<b>CHAIR:</b>	Dave Epp	1121 Essex Road 20, R.R. #4, Leamington	N8H 3V7	(519) 326-7579
<b>VICE-CHAIR:</b>	Rick De Brabandere	5427 Line 8 Perth South, R.R. #1, St. Marys	N4X 1C4	(519) 229-6736
<b>PAST-CHAIR:</b>	John Lugtigheid	22403 Harwich Road, R.R. #2, Kent Bridge	N0P 1V0	(519) 436-0677
<b>DIRECTORS:</b>	Walter Brown	449 Talbot Road East, R.R. #3, Leamington	N8H 3V6	(519) 326-9209
	Dave Marshall	42440 Kirkton Road, R.R. #1, Kirkton	N0K 1K0	(519) 229-6464
	Walter (Pinky) Opersko	971 Concession 10, R.R. #5, Waterford	N0E 1Y0	(519) 443-5156
	Richard Penner	410 Mersea Road 5, R.R. #2, Leamington	N8H 3V5	(519) 326-8380
	Al Rastapkevicius	10407 Dunborough Road, R.R. #3, Dutton	N0L 1J0	(519) 768-1574
	Jim Reith	11205 Ilderton Road, R.R. #2, Ilderton	N0M 2A0	(519) 666-1228
	Jim Whitson	30184 Esterville Road, R.R. #4, Dresden	N0P 1M0	(519) 683-2309

Dave Epp, Rick De Brabandere and John Lugtigheid form the Executive Committee for 2002.

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**2002 OFPA EXECUTIVE**

The Ontario Food Processors Association have announced their Executive for 2002.

PRESIDENT	Bill Thomas, Thomas Canning (Maidstone) Ltd.
FIRST VICE PRESIDENT	Rob Anderson, Strathroy Foods Ltd.
SECOND VICE PRESIDENT	Scott Makey, H.J. Heinz
TREASURER	Don Epp, Campbell Soup Company
IMMEDIATE PAST PRESIDENT	John Omstead, Family Tradition Foods Inc.

**ONTARIO PROCESSING VEGETABLE INDUSTRY CONFERENCE**

The 8<sup>th</sup> joint annual conference of the Ontario Processing Vegetable Growers and the Ontario Food Processors Association was held January 29<sup>th</sup> - 31<sup>st</sup> at the Hilton Hotel in London. We welcome this opportunity to extend our appreciation for the support shown by the Ontario Food Processors Association and the following organizations who participated to help make this conference a success:

- ◆ ADM-Seedwest
- ◆ AgriCorp, Guelph
- ◆ Agricultural Commodity Corp.
- ◆ Alliance Shippers Inc.
- ◆ American Express Travel/Sally Clarke Jarvis, Travel Consultant
- ◆ Ball Packaging Products
- ◆ Bayer Inc
- ◆ Bejo/Seedway
- ◆ Best Western Lamplighter Inn
- ◆ Better With Beans Group (W.G. Thompson & Sons Ltd./H.J. Heinz Company of Canada Ltd.)
- ◆ Bick's, Division of Multifoods
- ◆ Brotherton Seed Co.
- ◆ Byron Enterprises/OXBO International
- ◆ Campbell Soup Company Ltd.
- ◆ Canadian Imperial Bank of Commerce
- ◆ The Canadian Salt Co.
- ◆ Cobi Foods Inc.
- ◆ Connestoga Rovers & Assoc.
- ◆ Country View Golf Course
- ◆ Crites Moscow Growers
- ◆ Crookham Company
- ◆ Crown Cork & Seal Canada
- ◆ Eckert Machines Inc.
- ◆ Elmhurst Inn
- ◆ Engage-Agro Corporation
- ◆ Family Tradition Foods Inc.
- ◆ Farm Credit Corporation
- ◆ FMC Food Tech
- ◆ Four Points Hotel Sheraton
- ◆ Griffith Laboratories Ltd.
- ◆ Gulliver Insurance Brokers Ltd.
- ◆ Harris Moran Seed Company
- ◆ H.J. Heinz Company of Canada
- ◆ H.J. Heinz - Food Service Dept.
- ◆ Heinz Seed Division
- ◆ Hensall District Co-op. Inc.
- ◆ Hill'n Dale Bed & Breakfast
- ◆ Hilton Hotel
- ◆ Keg Restaurants Ltd.
- ◆ Kraft Canada Inc.
- ◆ La Co-operative de Pointe-aux-Rauches
- ◆ Laprise Farms Ltd./Labradel Plants
- ◆ Lassonde Juices Inc.
- ◆ Mail-Well Label
- ◆ McDonnall Harvester and Parts
- ◆ Miller & Smith Foods Inc.
- ◆ Montrose International Group
- ◆ Mosur Machine Co. Ltd.
- ◆ N.M. Bartlett Inc.
- ◆ NoramPac Inc.
- ◆ Omstead Foods
- ◆ Ontario Tomato Seedling Growers Marketing Board
- ◆ Ontario Weather Network
- ◆ PolyCello
- ◆ Powell May International
- ◆ Pureline Seeds Inc.
- ◆ Quality Suites
- ◆ Reinhart Foods
- ◆ Rupp Seeds
- ◆ Settingington's Fertilizer
- ◆ Smurfit-MBI
- ◆ Spencer Hall
- ◆ Stokes Seeds
- ◆ Strathroy Foods Limited
- ◆ Strub Brothers Ltd.
- ◆ Sun-Brite Canning Ltd.
- ◆ Syngenta Crop Protection Canada Inc.
- ◆ Syngenta Seeds, Inc./Rogers Brand
- ◆ TD Canada Trust
- ◆ Wheels Inn
- ◆ Whitson Farms
- ◆ Wilson, Spurr LLP

**2002 PREMIUM CROP INSURANCE RATES FOR PROCESSING CROPS**

CROP	CLAIM PRICE	COVERAGE OPTIONS	CUSTOMER PREMIUM (\$/ACRE)	
			2001	2002
Butternut Squash	Industry Negotiated	80%	\$10.60	\$9.45
		75%	\$9.05	\$8.05
		70%	\$7.60	\$6.80
Carrots	\$61/ton	80%	\$67.50	\$67.35
		75%	\$58.20	\$58.10
		70%	\$50.20	\$50.10
		65%	\$43.30	\$43.25
Cucumbers	Dollar value crop	85%	\$27.45	\$32.65
		80%	\$21.90	\$26.10
		75%	\$17.65	\$21.05
		70%	\$15.35	\$18.25
Green & Wax Beans	Industry Negotiated	80%	\$14.70	\$16.15
		76% (SHC) <sup>1</sup>		
Lima Beans	Industry Negotiated	80%	\$33.00	\$31.45
Red Beets	Dollar value crop	80%	\$28.20	\$31.30
		75%	\$24.05	\$26.70
		70%	\$20.00	\$22.20

<sup>1</sup> SHC - Separate Harvest Coverage

Final figures for other crops are expected shortly.

If you have any questions or concerns, or if you need to report damage, please call AgriCorp's Customer Action Centre, toll free, 1-888-AGRI-999 (1-888-247-4999). You can give them a call between 7:00 a.m. and 5:00 p.m., Monday to Friday.

# **DISTRICT 1 PROCESSING TOMATO DAY**

**THURSDAY, MARCH 7, 2002**

**Countryview Golf Course, Hwy 40 & Countryview Line**

**(8:30 a.m. - 3:10 p.m.)**

- 8:30 a.m.**     **REGISTRATION** (\$20.00/person, includes lunch)  
                  *Agri-business Displays*  
                  *Coffee and Doughnuts \*Compliments of UAP*
- 9:00 a.m.**     *Opening Remarks*  
                  HECTOR VAN DAMME, DISTRICT 1, CHAIR  
                  ~MARK DELANGHE, District 1, Morning Session Chair~
- 9:10 a.m.**     *Weed Control Update*  
                  DARREN ROBINSON, RIDGETOWN COLLEGE
- 9:30 a.m.**     *Herbicide Injury Symptoms*  
                  LESLIE HUFFMAN, OMAFRA
- 10:00 a.m.**    *Bacterial Disease Control Strategies*  
                  RON PITBLADO, RIDGETOWN COLLEGE
- 10:20 a.m.**    *Bacterial Disease Control Research*  
                  JIM DICK, KRAFT CANADA INC.  
                  RON PITBLADO, RIDGETOWN COLLEGE
- 10:45 a.m.**    *Irrigation Systems*  
                  PANEL: BONNIE BALL-COELHO – Researcher, AAFC London  
                  RAY MCKENZIE – Vanden Bussche Irrigation, Delhi  
                  BRIAN RIDEOUT – B.A. Rideout Environmental Services, Blenheim  
                  Moderator: JANICE LEBOEUF, Vegetable Crop Specialist, OMAFRA Ridgetown
- 11:30 a.m.**    *Ontario Weather Network Services for 2002*  
                  IAN NICHOLS, OWN
- 11:50 a.m.**    **LUNCH & AGRI-BUSINESS DISPLAYS**  
                  *Tomato Juice donated by H. J. HEINZ CO.*  
  
                  ~JANICE LEBOEUF, OMAFRA, Afternoon Session Chair~
- 1:15 p.m.**     FEATURE SPEAKER
- 2:00 p.m.**     *AgriCorp Update*  
                  MAUREEN HAGAN, AGRICORP
- 2:10 p.m.**     *Food Safety – Are changes coming that will affect you?*  
                  ELAINE RODDY, OMAFRA
- 2:40 pm**       *Tomato Negotiation Update and Grading Update*  
                  WALT BROWN, OPVG
- 3:10 p.m.**     **ADJOURN**

**\* The District 1 Tomato Day is sponsored by the District 1 Committee of the Ontario Processing Vegetable Growers and the Ontario Ministry of Agriculture, Food and Rural Affairs.**