

## General Manager, Ontario Processing Vegetable Growers

[www.opvg.org](http://www.opvg.org)

The Ontario Processing Vegetable Growers (OPVG) is a non-profit grower organization located in London, Ontario, established under the Ontario Farm Products Marketing Act, and is a producer-led marketing board for 14 different processing vegetable crops.

OPVG's mission is to supply our customers with safe, high quality vegetables for processing, according to their requirements and on competitive terms and conditions, that have been profitably grown using sustainable production practices. Our customers are all those who benefit from the vegetables which we grow. Our primary customers are the processors and green shippers to whom we sell the vegetables we grow for processing. In the final analysis, the value chain stops at the consumers who enjoy vegetables in processed forms in their meals and snacks.

OPVG is seeking an exceptional communicator, energetic, visionary, and results oriented General Manager with more than five (5) years senior management experience in the agricultural related field who will lead strategic growth and assist in the development of strategies, policies and initiatives that benefit the processing vegetable growers.

### RESPONSIBILITIES

- Leadership and Board support for vegetable contract negotiations
- Implementing strategic and business plans, Board decisions and directives
- Coordination for and liaison with the Board of Directors and Board committees and establish international networks and liaisons
- Collection, analysis and dissemination of information on markets and crop information, and price discovery mechanisms
- Budget preparation and operational implementation
- Developing and enhancing collaborative relationships with industry value chain partners, government and other agri-food associations
- Leadership and support for industry based research, crop protection, and environmental sustainability.
- Leadership of sector marketing programs including market development
- Operational policies and procedures
- Communications oversight both internal and external
- Management of human resources
- Some travel required.

### SKILLS, KNOWLEDGE, EXPERIENCE

- Post-secondary education in an agricultural related field
- Minimum five (5) years of senior management experience
- Strong leadership and excellent communication skills including report writing and presentation skills
- Experience with a non-profit Board of Directors
- Familiar with work in a rural setting
- Previous experience being accountable for financial resources, budgets, contracts, negotiations, regulations and agreements, establish provincial, national and international networks and liaisons,
- Ability to collect, analysis and disseminating vegetable markets, crop information and price discovery mechanisms
- Demonstrated ability to interact tactfully and effectively with business, government and political leaders to build relationships and consensus

Compensation based on qualifications and experience. Consideration of candidates will begin immediately. To be considered, please submit your cover letter and resume to: [jonathan@phrsca.com](mailto:jonathan@phrsca.com). **Closing date: July 31st, 2019.**

Ontario Processing Vegetable Growers thanks all applicants for their interest however only those Candidates selected for an interview will be contacted.

*OPVG is an Equal Opportunity Employer and does not discriminate. In accordance with the Accessibility for Ontarians with Disabilities Act, 2005, upon request, accommodation will be provided by both OPVG throughout the recruitment, selection and/or assessment process to applicants with disabilities.*